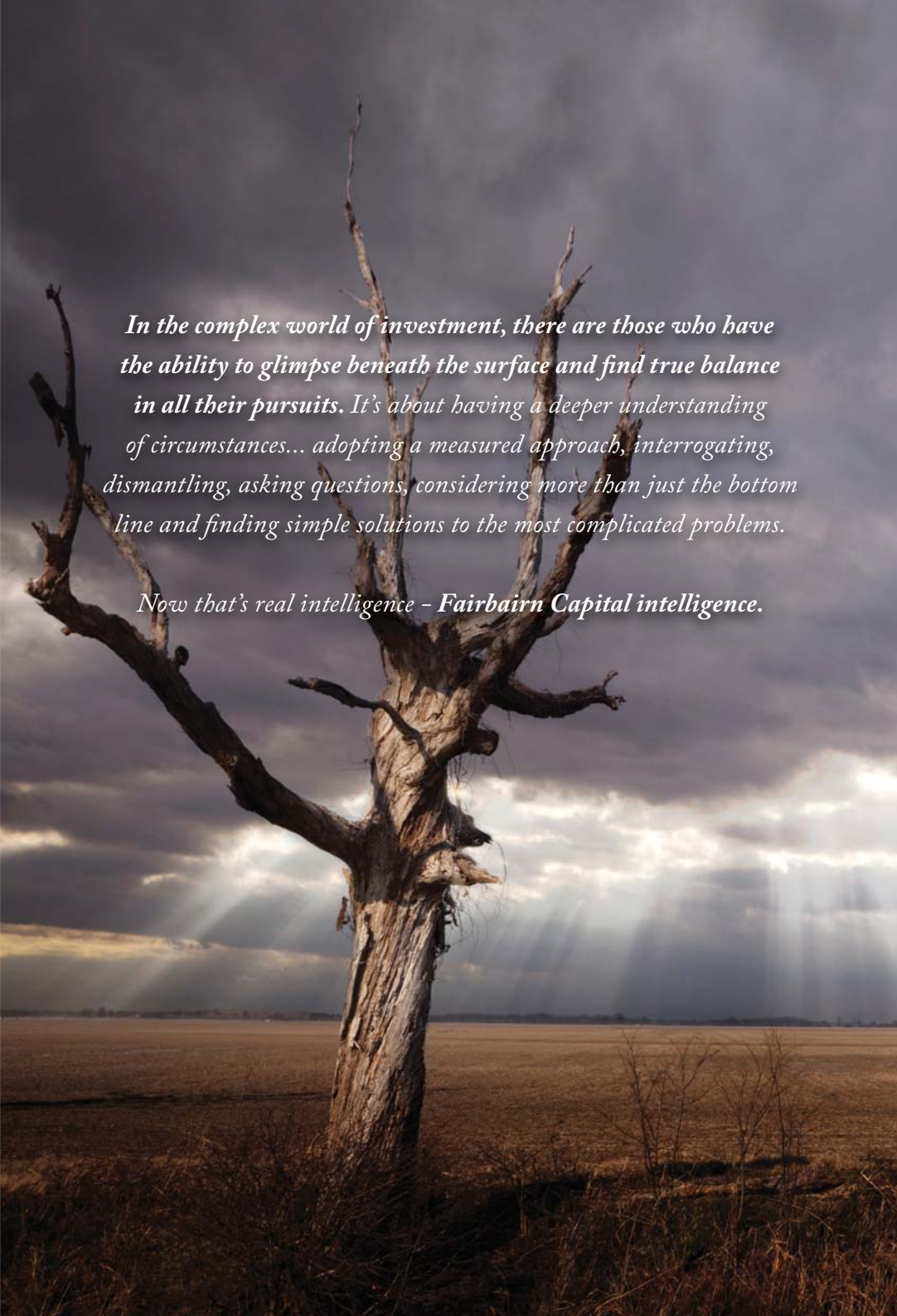


ELITE INTELLIGENCE

FAIRBAIRN CAPITAL INVESTMENT INTELLIGENCE





In the complex world of investment, there are those who have the ability to glimpse beneath the surface and find true balance in all their pursuits. It's about having a deeper understanding of circumstances... adopting a measured approach, interrogating, dismantling, asking questions, considering more than just the bottom line and finding simple solutions to the most complicated problems.

Now that's real intelligence – Fairbairn Capital intelligence.

INTRODUCING FAIRBAIRN CAPITAL INVESTMENT INTELLIGENCE

Fairbairn Capital Investment Intelligence is an independent research unit and a value-add within Fairbairn Capital. Its research forms the foundation for the selection of funds offered in the Elite range and provides you and your clients with vital ongoing market and fund information.

The benefits of Fairbairn Capital Investment Intelligence

Fairbairn Capital Investment Intelligence provides the following services:

- Due diligence on the select range of Elite funds to simplify the decision making process.
- Weekly market and economic summaries to keep you informed.
- Quarterly house view giving you insight into what happened over the last quarter and what you can expect in the next quarter.
- Quarterly quantitative assessments and comments on the funds within the Elite range.
- A knowledge bank to facilitate knowledge sharing with advisers.
- Fund and investment related articles addressing topical investment, market or economic related issues.

The Fairbairn Capital WatchList

Funds are selected based solely on meticulous quantitative (performance, risk, fees, etc.) and qualitative (qualification and experience of fund manager and investment team, etc.) assessment.



Elite requirements:

1. Range must be comprehensive, to satisfy all investment objective profiles.
2. Popular Old Mutual and external funds are included, if they meet requirements.
3. Ability to incorporate the fund within an all-in fee fund structure.

Fairbairn Capital Investment Intelligence



Elite range of funds

Funds are selected based on Fairbairn Capital Investment Intelligence's independent research and Elite requirements.

Unique features

The unique features of Fairbairn Capital Investment Intelligence include:

- The Fairbairn Capital WatchList – a list of fundamentally sound funds for the intermediary's consideration.
- The market indication – a consensus view of the market outlook as supplied by the large investment houses.
- SMS updates that provide the latest news and views.
- A one-stop shop for economic, market and investment related material via the Fairbairn Capital website.

Who is Fairbairn Capital Investment Intelligence?

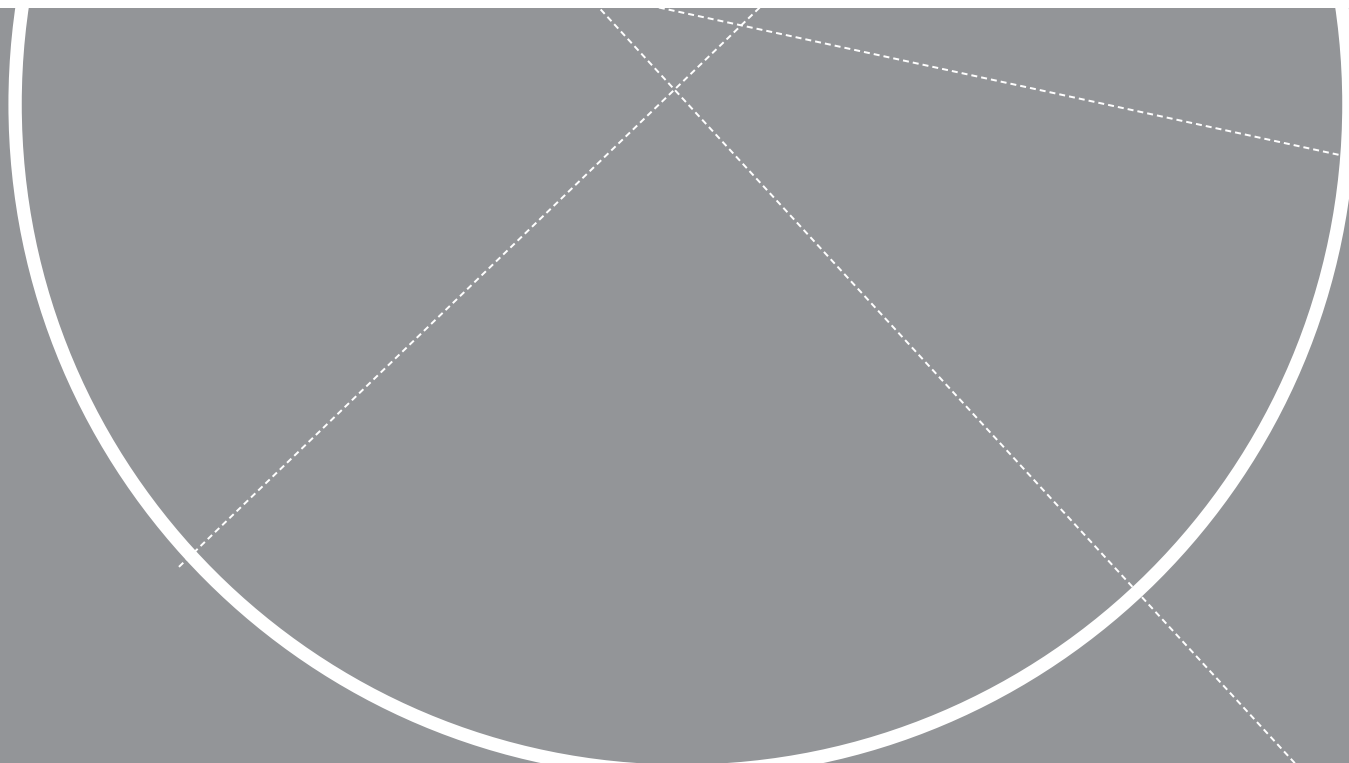
Fairbairn Capital Investment Intelligence is run by a diverse and energetic group of individuals with various backgrounds including actuarial science, economics and finance. In addition, they leverage off various pools of expertise, such as SYm|mETRY Multi-Manager for quantitative research. This allows them to focus on their research and provide you with the latest news, views and opinions.

How the Elite Funds are selected

Fairbairn Capital Investment Intelligence is responsible for carrying out research on the Fairbairn Capital WatchList. Certain funds on the WatchList which meet the Elite requirements then make it onto the Elite fund list.

To invest, speak to your Old Mutual financial adviser,
your broker or phone 0860 WEALTH (0860 932 584)
or email advice@oldmutual.com

www.fairbairncapital.com



Please note: The opinions expressed in this brochure are not intended to serve as investment advice and should not be used in substitution for the exercise of own judgement.



Fairbairn Capital is an elite service offering brought to you by Old Mutual Investment Services (Pty) Ltd and Old Mutual Life Assurance Company (South Africa) Ltd, Licensed Financial Services Providers.